

Partners Value Kmesh SaaS



Transform from Technology Contractor to Cloud Business Partner

Your customers want to take advantage of the best apps and services available, whether through cloud, hybrid cloud, or multi-cloud deployments. But, siloed data and the challenge of inter-cloud and intra-cloud data orchestration often hold back cloud-based app initiatives.

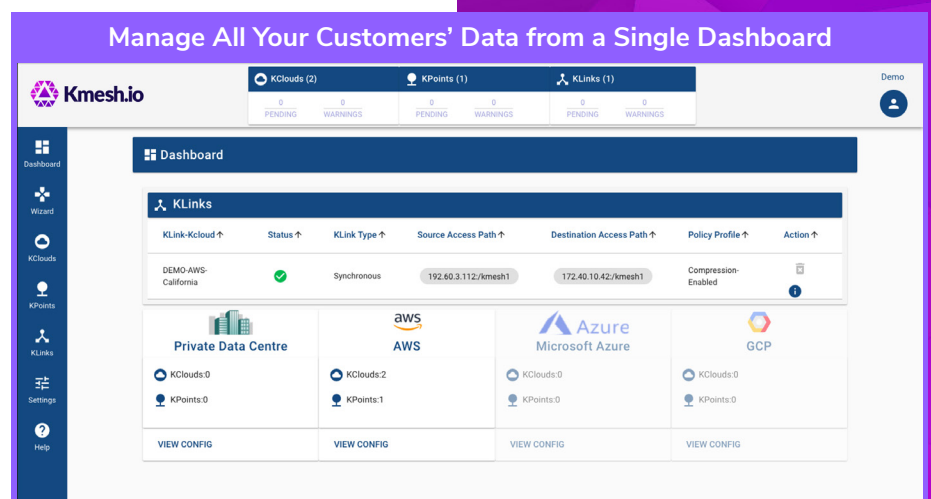
One Centrally-Managed Namespace for All App Data



Using Kmesh SaaS, you orchestrate each of your customer's application data from a single namespace — regardless of its physical, logical or legal location. As a result, you can help your customers deploy apps in innovative ways that drive their businesses forward. This can make you a trusted business advisor for all their critical data-driven, app-focused initiatives in the cloud.

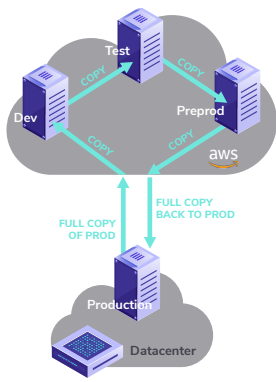
Grow Recurring Revenue via Sophisticated Data Services

AWS, Azure, Google Cloud and others continuously provide new innovations that make running apps in the cloud ever more attractive. The combination of cloud-based big data, AI, machine learning and analytics present incredible opportunities for your customers' apps and services. By bringing together the best of what each cloud has to offer via secure data orchestration, you will help customers reach new and broader audiences in ways they never thought possible. In addition, you become the 'Go-To' business partner that makes it all happen. Kmesh makes it simple to package data orchestration with the services you currently provide, growing your recurring revenue and increasing the 'stickiness' of your customer relationships.



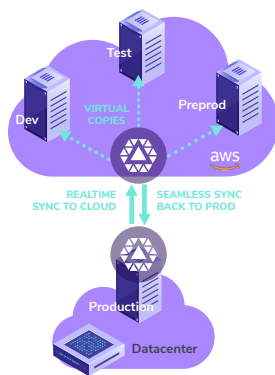
Before Kmesh

Complex. Inefficient. Stale Data.



After Kmesh

Simple. Seamless. Realtime Data.



MSPs Simplify Operations with Kmesh SaaS

With Kmesh, you can provide real-time data access, synchronization, and security across any cloud, hybrid cloud, or multi-cloud environment. And you don't need expensive engineering, development, or tools to do it.

Gain Operational Efficiency

Kmesh reduces operational complexity of service offerings while removing manual steps from your data synchronization processes. It eliminates the need for constant development of workflows, tools and custom projects that use up valuable engineers and SREs. An added benefit comes from data provisioning efficiencies. As you provision cloud data in support of your customers' new or changing app deployments, Kmesh can reduce that time by up to **90 percent**.

Leave Your Infrastructure Unchanged

Kmesh is true SaaS and requires no changes to your infrastructure. It also operates within any existing security architecture, because Kmesh **never** modifies your underlying data sources.

How One SI is Boosting Services and Margins with Kmesh SaaS

Hybrid Cloud with Multi-Cloud automated and seamless data movement

A Microsoft Cloud SI Partner seamlessly synchronizes data across clouds and geographic regions to improve app performance and reduce manual labor requirements.

The SI has increased margins by offering superior performance and data synchronization using Kmesh integrated into customers' existing private cloud and AWS EFS filesystem deployments.



To visit the Kmesh Partners page, visit us on the web at <https://kmesh.io/partners/>. To speak with a Kmesh Partners specialist, email us today at info@kmesh.io.

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